



**JOIN A WINNING TEAM**  
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**HotForex** is an **award winning** forex and commodities broker providing trading services and facilities to both retail and institutional clients. Operating under the brand name “HotForex”, HF Markets Europe Ltd. is **authorised and regulated** by the Cyprus Securities and Exchange Commission (CySEC) and the Company holds a Cyprus Investment Firm license with number 183/12 and may freely provide cross-border services in other Member States and Countries.

Position: **Sales Agent Team Leader**

Department: **Sales**

Reports To: **Head of Sales**

### **RESPONSIBILITIES & DUTIES**

- Responsible for achieving and exceeding their personal targets
- Lead by example by possessing full product knowledge and demonstrating excellent sales/retention skills by consistently overachieving
- Provide support to team members on the day to day operations of the department
- To offer development and motivation to the sales team
- Make suggestions to improve the operation and efficiency of the department
- Communicate relevant changes and initiatives to the sales team
- Attain full understanding of the company operating systems
- Following the company sales strategy as outlined by management
- Detailed and accurate input of data and information in all internal system
- To assist in the recruitment of new agents
- Carries out any further duties assigned by their line manager
- Contributes to a positive and dynamic working environment

### **REQUIREMENTS**

- University/College Degree
- Fluency in English: Additional Languages will be considered an advantage
- Knowledge in Technical Analysis is preferred.
- I.T. Proficient
- Minimum 2 years experience in relevant field
- Excellent communication and organisational skills

### **BENEFITS**

A very competitive remuneration and benefits package is offered to all successful candidates including 13<sup>th</sup> salary and medical insurance, in addition to the opportunity to work within an exciting and engaging work environment where you will be given the tools and guidance to reach your full potential.

Applications must be made through our careers webpage: [www.hfeu.com/careers](http://www.hfeu.com/careers)

All applications will be treated as confidential.